



Trusted flexible resourcing solutions

## Company Summary:

- Consulting and interim staffing company
- Women-owned and minority-owned small business
- Founded in 2001
- Headquartered in Santa Clara, CA
- Offices in Tampa, FL; Columbus, OH; Harrisburg, PA

## Certifications:

- Women's Business Enterprise (WBE) by WBENC
- Minority Business Enterprise (MBE) by NMSDC
- Women Owned Small Business (WOSB) by U.S. Small Business Administration

## Recognition:

- Largest Women-Owned Business (Silicon Valley)
- Largest Minority-Owned Business (Silicon Valley)
- Largest Staffing Firms (Silicon Valley)
- Fastest Growing Private Business (Silicon Valley)
- KellyOCG/VMware Staffing Supplier Certificate of Excellence
- Inc 5000
- Fastest Growing 100 Asian American Business
- Fast 50 Asian American Business Excellence Award
- WBENC Excellence in Growth

## Contact:

**Niti Agrawal**

CEO

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[www.stage4solutions.com](http://www.stage4solutions.com)

## About:

We bring together the right people, processes and skills to help healthcare organizations achieve their performance objectives and meet diversity goals. As your flexible resourcing solution, we provide non-clinical resources for part-time, short term or long-term projects, and contract and contract to perm roles. With over a 21-year track record of creating success – we deliver multiple qualified candidates for your review within days and our placement success rate exceeds 99%.



**We are proud to be a Vizient supplier for non-clinical staffing.**  
**Vizient Contract: CC0005**

## Core Capabilities:

We provide flexible resourcing solutions in the following areas:

### Marketing:

Community Programs, Digital Marketing, Event Management, Launch Support, Social Media, Internal Communications, Channel Marketing, Partner Marketing, Products and Solutions Marketing, Demand Generation, Installed Base Marketing

### Technology:

CRM/Marketing Operations, Project/Program Management, Web Development, Data Science and Analysis, IT Support and Training, Solutions Architecture, Network Infrastructure, CRM/Marketing Operations, Cyber Security

### Operations:

Change Enablement, Training, Accounting, Finance, Process Improvement, Assessment, Strategy Development, Office Management, Business Analysis

## Key Differentiators:



**100% Client Referenceability**  
 Since 2001, we have served over a 100 organizations and have achieved 100% client referenceability.



**Flexible Solutions within Your Budget**  
 We work with you to develop a customized solution that aligns with your needs.



**Skilled Diverse Resources**  
 We are proud of the diversity of our team. 51% of our employees are minorities and 48% are women.

## Awards & Certifications:



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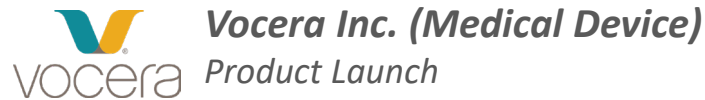
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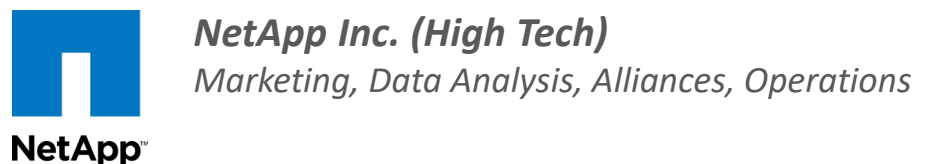
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## Selected Past Experiences:



Our consulting services included defining a product launch plan, coordinating and tracking launch tasks and owners. Preparing and leading launch readiness meetings, preparing reports, creating marketing materials, coordinating sales events and launching events.



Since 2008, we have delivered hundreds of projects for NetApp, Inc. in a broad range of areas to support public sector initiatives, event management, partner programs, project management, order and budget management, alliance marketing and many more. Upon request, more information can be provided.



Since 2019, we have we have delivered on dozens of projects in a broad range of areas for VMware, Inc. in partnership with Kelly OCG. We supported new course/training program launches, project planning/management, business analysis, strategy development, executive events, digital marketing operations, data center and lab operations projects.



Since 2014, we have supported Amazon Web Services (AWS) with their Public Sector Solutions. We have created content to explain the value of their solutions for government agencies and digital transformation. We have also supported presentation development for the AWS Public Sector Summit to educate government employees.



Since 2019, we have delivered over 20 projects for Neo4j to support digital marketing, marketing technology, event management, partner marketing, web development, public relations and communications and strategy development initiatives.