

Company Summary:

- Consulting and interim staffing company
- Women-owned and minority-owned small business
- Founded in 2001
- Headquartered in Santa Clara, CA
- Offices in Boston, MA and Harrisburg, PA
- DUNS: 171596781 / CAGE: 5POH2
- **NAICS:**
 - 541611: Administrative Management and General Management Consulting Services
 - 541613: Marketing Consulting Services
 - 561320: Temporary Help Services
- **UNSPSC:**
 - 80101500: Business and Corporate Management Consultation Services
 - 80111600: Temporary Personnel Services
 - 80111700: Personnel Recruitment
 - 80141500: Market Research
 - 80141600: Sales and Business Promotion Activities
- Number of projects completed in 2020: 150

Contracts:

- Non-IT Consulting California Multiple Award Schedule (CMAS) [Contract ID 4-20-03-0827AA](#)
- IT Consulting California Multiple Award Schedule (CMAS) [Contract ID 3-20-70-3875A](#)
- State of CA IT Consulting MSA [Contract ID 5167010-372](#)
- Commonwealth of Pennsylvania IT ITQ Contract [4400024501](#)

Contact:

Niti Agrawal
CEO
niti@stage4solutions.com
408-887-1033

Selen Asar
VP Government Vertical
selen.asar@stage4solutions.com
508-344-8857

Brian Newell
Business Development Director – Government Sector
brian.newell@stage4solutions.com
717-409-9334

www.stage4solutions.com

WE ACCEPT VISA AND MASTERCARD

About:

We bring together the right people, processes and skills to help federal, state and local government agencies achieve their performance objectives and meet diversity spend goals. As your flexible resourcing solution, we provide staff for part-time, short term or long-term projects, and contract and contract to perm roles. With a 20-year track record of creating success – we deliver multiple qualified candidates for your review within days and our placement success rate exceeds 99%.

Core Capabilities:

We provide flexible resourcing solutions in the following areas:

Communications & Outreach:	Community Programs, Digital Marketing, Event Management, Launch Support, Social Media, Internal Communications
Technology:	CRM/Marketing Operations, Project/Program Management, Business Analysis, Web Development, Data Science and Analysis, IT Support and Training
Operations:	Change Enablement, Training, Accounting, Finance, Process Improvement, Assessment, Strategy
Capabilities to Support Covid-19:	Remote Working Practices, Virtual Events, Document Collaboration Tools and Technologies, Process Automation, Business Continuity, Risk Assessments, Virtual Training

Awards & Certifications:

Certifications:

- Women's Business Enterprise National Council (WBENC)
- Minority Business Enterprise (MBE)
- Women Owned Small Business (WOSB)
- Minority & Women-Owned Business Enterprise (MWBE) by the Santa Clara Valley Transportation Authority (VTA)
- Commonwealth of Pennsylvania Small Business (Certification # 544506-2020-10-SB)
- Commonwealth of Pennsylvania Small Diverse Business (Certification # 544506202010-SDB-MW)
- State of California SB #1369180
- Commonwealth of Massachusetts Supplier Diversity Office (SDO) Minority and Woman Business Enterprise (MBE and WBE)

Awards:

- Largest Women Owned Business (Silicon Valley): 2021, 2020, 2019, 2018, 2017
- Largest Minority Business (Silicon Valley): 2021, 2020, 2019, 2018, 2017, 2016
- Fastest Growing Private Business (Silicon Valley): 2018, 2017, 2016, 2014, 2013, 2012
- Inc 5000: 2015, 2014, 2013, 2012
- Fastest Growing 100 Asian American Business: 2017, 2014



Company Summary:

- Consulting and interim staffing company
- Women-owned and minority-owned small business
- Founded in 2001
- Headquartered in Santa Clara, CA
- Offices in Boston, MA and Harrisburg, PA
- DUNS: 171596781 / CAGE: 5P0H2
- **NAICS:**
 - 541611: Administrative Management and General Management Consulting Services
 - 541613: Marketing Consulting Services
 - 561320: Temporary Help Services
- **UNSPSC:**
 - 80101500: Business and Corporate Management Consultation Services
 - 80111600: Temporary Personnel Services
 - 80111700: Personnel Recruitment
 - 80141500: Market Research
 - 80141600: Sales and Business Promotion Activities
- Number of projects completed in 2020: 150

Contracts:

- Non-IT Consulting California Multiple Award Schedule (CMAS) [Contract ID 4-20-03-0827AA](#)
- IT Consulting California Multiple Award Schedule (CMAS) [Contract ID 3-20-70-3875A](#)
- State of CA IT Consulting MSA [Contract ID 5167010-372](#)
- Commonwealth of Pennsylvania IT ITQ Contract [4400024501](#)

Contact:

Niti Agrawal
CEO
niti@stage4solutions.com
408-887-1033

Selen Asar
VP Government Vertical
selen.asar@stage4solutions.com
508-344-8857

Brian Newell
Business Development Director – Government Sector
brian.newell@stage4solutions.com
717-409-9334

www.stage4solutions.com

WE ACCEPT VISA AND MASTERCARD

Key Differentiators:



100% Client Referenceability
Since 2001, we have served over a 100 organizations and have achieved 100% client referenceability.



Flexible Solutions within Your Budget
We work with you to develop a customized solution that aligns with your needs and expectations.



Skilled Diverse Resources
We are proud of the diversity of our team. 40% of our employees are minorities and 50% are women.

Past Experiences:

OST Inc. / Commonwealth of PA IT Staff Augmentation

Since 2020, we have supported OST Inc. with their Commonwealth of PA IT Staff Augmentation program, providing recruiting and staffing services for IT Staffing positions throughout participating agencies in the Commonwealth.

Highlighted Projects:

UI/UX Design Manager for Pennsylvania Fish & Boat Commission

Pennsylvania Fish & Boat Commission needed an experienced UI/UX consultant with project management experience to evaluate system interfaces and determine the feasibility of requested enhancements.

We brought in an experienced UI/UX Design Manager who acted as the lead resource for evaluating website and mobile interface designs, conducting meetings to solicit and document feedback from internal stakeholders, working with vendors to evaluate UI enhancement options, and tracking approved enhancements.

Network Infrastructure Engineer for Pennsylvania Department of Transportation

Pennsylvania Department of Transportation needed an expert Network Infrastructure Engineer to assist in the highest level of network planning and long-term vision for the agency's delivery center's network and security infrastructure.

We brought in an experienced Network Infrastructure Engineer who performed Network Management functions utilizing various industry tools to monitor, test, verify, troubleshoot, and resolve complex Delivery Center network problems by working with users and service providers.

DevOps Project Manager for Pennsylvania Department of Education

Pennsylvania Department of Education needed an experienced IT Project Manager who had experienced with Microsoft DevOps solutions.

We brought in a skilled Project Manager to manage the agency's technology projects and other Project Managers and serve as the primary point of contact for all project-related issues, including resolution of issues.