



Trusted flexible resourcing solutions

### About:

Founded in 2001, Stage 4 Solutions is an award winning, minority and women-owned consulting and interim staffing company, headquartered in Santa Clara, CA, with a presence in over 25 states and offices in Colts Neck, NJ; Boston, MA and Harrisburg, PA.

We bring together the right people, processes and skills to help high tech leaders achieve their performance objectives and meet diversity goals. As your flexible resourcing solution, we provide staff for part-time, short term or long-term projects, and contract and contract to perm roles. With a 20-year track record of creating success – we deliver multiple qualified candidates for your review within days and our placement success rate exceeds 99%.

### Core Capabilities:

We provide flexible resourcing solutions in the following areas:

**Marketing & Communications:** Alliance Partner Marketing, Analyst Relations, Channel Marketing, Community Programs, Corporate Communications, Demand Generation, Digital Marketing, Event Management, Executive Briefing Programs, Installed Base Marketing, Launch Support, Products and Solutions Marketing, Sales Enablement

**Technology:** Project/Program Management, Web Development, Data Science and Analysis, IT Support and Training, Solutions Architecture, CRM/Marketing Operations

**Operations:** Business Analysis, Finance, Accounting, Process Improvement, Assessment, Change Enablement, Office Management, Strategy

**Capabilities to Support Covid-19:** Remote Working Practices, Virtual Events, Document Collaboration Tools and Technologies, Process Automation, Business Continuity, Risk Assessments, Virtual Training

### Key Differentiators:

**100% Client Referenceability**

Since 2001, we have served over 100 organizations and have achieved 100% client referenceability.

**Flexible Solutions within Your Budget**

We work with you to develop a customized solution that aligns with your needs.

**Skilled Diverse Resources**

We are proud of the diversity of our team. 40% of our employees are minorities and 50% are women.

### Clients Include:



### Awards & Certifications:



"Stage 4 Solutions has been my preferred partner for many years and across multiple companies - NetApp, EMC and Riverbed Technology. Niti and team take time to understand my business and what it takes to fill the gaps in my team to achieve goals. Whether I have a project, contract, or contract to perm need, I trust Stage 4 Solutions to deliver highly qualified product and solutions marketing resources -quickly and within my budget. With their large network of marketing professionals they are a one-stop partner for flexible marketing resources."

**Bharat Badrinath**  
VP Product & Solutions Marketing  
NetApp, Riverbed, Dell EMC

"I depend on Stage 4 Solutions to bring in the right resources, at the right time, across my team. They have supported us with product marketing, demand generation and vertical marketing roles. They really understand my needs and respond very quickly to meet and even exceed my expectations. The team is a pleasure to work with."

**Stefaan Vervet**  
Senior Director  
Solutions Marketing & Alliances  
Western Digital

"I've been very impressed with the quality of Stage 4 Solutions' marketing services personnel. The flexible, customized resourcing model allows me to collaborate with Stage 4 Solutions to bring in the right person for whatever my company's immediate needs are – whether it's short-term, long-term, or contract-to-perm. The contract to-perm option is very convenient because it gives us and the candidate time to get to know each other before making a commitment."

**Lance Walter**  
CMO  
Enterprise Software Start-ups

Let us fill critical gaps in your teams

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