

## **Company Summary:**

- Consulting and interim staffing company
- Women-owned and minority-owned small business
- Founded in 2001
- Headquartered in Santa Clara, CA
- Offices in Boston, MA; Colts Neck, NJ and Harrisburg, PA

#### **Certifications:**

- Women's Business Enterprise National Council (WBENC)
- Minority Business Enterprise (MBE)
- Women Owned Small Business (WOSB)

## **Recognition:**

- Largest Women Owned Business (Silicon Valley): 2020, 2019, 2018, 2017
- Largest Minority Business (Silicon Valley): 2020, 2019, 2018, 2017, 2016
- Fastest Growing Private Business (Silicon Valley): 2018, 2017, 2016, 2014, 2013, 2012
- Inc 5000: 2015, 2014, 2013, 2012
- Fastest Growing 100 Asian
   American Business: 2017, 2014

#### **Contact:**

**Niti Agrawal** 

CEO niti@stage4solutions.com 408-887-1033

www.stage4solutions.com

#### **About:**

We bring together the right people, processes and skills to help healthcare organizations achieve their performance objectives and meet diversity goals. As your flexible resourcing solution, we provide non-clinical resources for part-time, short term or long-term projects, and contract and contract to perm roles. With a 19-year track record of creating success — we deliver multiple qualified candidates for your review within days and our placement success rate exceeds 99%.



We are proud to be a Vizient supplier for non-clinical staffing.
Vizient Contract: CC0005

#### **Core Capabilities:**

We provide flexible resourcing solutions in the following areas:

Marketing & Communications:

Community Programs, Digital Marketing, Event Management, Launch Support, Social Media, Internal

Communications

Technology:

CRM/Marketing Operations, Project/Program Management, Business Analysis, Web Development,

Data Analysis, IT Support and Training

**Operations:** 

Change Enablement, Training, Accounting, Finance, Process Improvement, Assessment, Strategy

Development

Capabilities to Support Covid-19:

Remote Working Practices, Virtual Events, Document Collaboration Tools and Technologies, Process

Automation, Business Continuity, Risk Assessments,

**Virtual Training** 

## **Key Differentiators:**



Since 2001, we have served over 100 organizations and have achieved 100% client referenceability.

# Flexible Solutions within Your Budget

We work with you to develop a customized solution that aligns with your needs and expectations.

#### វុំតុំ Skilled Diverse វុំកុំកុំកុំ Resources

We are proud of the diversity of our team. 40% of our employees are minorities and 50% are women.

#### **Awards & Certifications:**

















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#### **Selected Past Experiences:**



# Vocera Inc. (Medical Device)

**Product Launch** 

Our consulting services included defining a product launch plan, coordinating and tracking launch tasks and owners. Preparing and leading launch readiness meetings, preparing reports, creating marketing materials, coordinating sales events and launching events.



## NetApp Inc. (High Tech)

Marketing, Data Analysis, Alliances, Operations

Since 2008, we have delivered hundreds of projects for NetApp, Inc. in a broad range of areas to support public sector initiatives, event management, partner programs, project management, order and budget management, alliance marketing and many more. Upon request, more information can be provided.

# vmware Inc. (High Tech)

Technology, Marketing, Operations

Since 2019, we have we have delivered on dozens of projects in a broad range of areas for VMware, Inc. in partnership with Kelly OCG. We supported new course/training program launches, project planning/management, business analysis, strategy development, executive events, digital marketing operations, data center and lab operations projects.



## Amazon Web Services Inc. (High Tech)

**Public Sector Solutions** 

Since 2014, we have supported Amazon Web Services (AWS) with their Public Sector Solutions. We have created content to explain the value of their solutions for government agencies and digital transformation. We have also supported presentation development for the AWS Public Sector Summit to educate government employees.



# neo4j Inc. (High Tech)

Technology, Marketing

Since 2019, we have delivered over 20 projects for Neo4j to support digital marketing, marketing technology, event management, partner marketing, web development, public relations and communications and strategy development initiatives.